

EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT OF COMPANY FOR SUBJECT MATTER EXPERTS WITH CAPABILITY TO DELIVER BESPOKE PROJECTS

Cairn Oil & Gas, Vedanta Ltd is an active explorer, developer, and operator of oil and gas fields across India. Cairn has an ambitious vision to produce 50% of India's domestic crude oil production. To realize this vision, Cairn has expanded its footprint across India and currently holds a diverse portfolio of total 58 blocks. To execute its plan, Cairn requires Subject Matter Experts on short- and long-term engagement. It also requires small and medium-term bespoke projects to be executed from time to time. With this EOI, Cairn, Oil & Gas intends to short list names of experienced contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in prequalification to participate in Competitive Bidding Process for **EMPANELMENT OF COMPANY FOR SUBJECT MATTER EXPERTS WITH CAPABILITY TO DELIVER BESPOKE PROJECTS**

The Scope broadly is to provide subject matter experts on Geophysical operations, Drilling Operations, Completion Operations, Reservoir Engineering, Production optimization, Exploration geoscience, petroleum engineering, Shale etc. The contractor should also be capable of undertaking bespoke projects on the above-mentioned topics.

Interested companies meeting following criteria should respond to this EOI:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.
4. Minimum 2 manpower sourcing contracts in preceding 7 year in oil and gas industry.
5. Minimum 1 -2 oil and gas projects in preceding 7 years

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Details of the consortium for executing above scope
3. Details of Contracts/Purchase orders showcasing experience of Minimum 5 projects and 5 manpower sourcing contracts in preceding 7 year in oil and gas industry
4. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- iv. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

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The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Ten (10) days of publication of this EOI.

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